

## Benefits of Membership

- Lobbyists and attorneys available to answer general industry-related questions.

- Lobbyists and attorneys maintaining a watch for issues that could affect the petroleum and convenience store industry. The government relations program reduces the cost of doing business by preventing government regulations from hurting your business.

- Annual Convention, which offers opportunities to learn about the latest industry trends, to meet and exchange ideas with featured speakers to reduce costs through better management of your business, and to network with other association members.

- Southeast Petro Food Marketing Exposition co-sponsored annually by the NC Petroleum and Convenience Marketers, SC Association of Convenience Stores, SC Petroleum Marketers Association, and VA Petroleum, Convenience and Grocery Association. This event is the largest combined show for convenience stores and oil industries in the US and saves members time and money by bringing new products and suppliers together at the same place and time.

- Educational seminars and annual Management Institute help increase sales by strengthening management skills. Experts are gathered for study and sharing of ideas by addressing topics such as loss prevention, human resources, marketing, store operations, etc.

- Liability insurance program through EMC. Voluntary benefits including group disability income, medical benefit plans, accident insurance, dental insurance, vision insurance, life insurance, cancer insurance, critical illness insurance and long-term insurance through Robert Taylor Group, WorkForce Benefits, Piedmont Carolinas Group and Securian Dental.

- Scholarships awarded annually to employees of member companies.

- Award program to recognize Store Manager of the Year, L.W. Locke Retailer of the Year, Dean Cline Vendor of the Year, Don Ward Industry Excellence Cup, and the Will Parker Service Award.



- Bi-monthly newsletter with Association news, industry trends, event announcements, and industry updates. This publication will give you ideas and information to help manage your business more profitably through better marketing ideas, new product information and cost-reducing management tips.

- Annual Membership Directory listing all members who actively support the petroleum and convenience store industry.

- Website ([www.ncpcm.org](http://www.ncpcm.org)) with current information about NCPKM and the industry to give you up-to-the-minute information to help you reduce the cost of doing business.

- Coupon redemption program with American Coupon Services to facilitate the processing of coupons for faster return of funds on coupons. Accounts receivable management and collection services through TekCollect. FastPark, Raleigh's newest airport parking facility featuring 100% covered parking, offers a special parking rate to NCPKM members.

- Professional engineering services on staff.

- NORA (National Oilheat Research Alliance) in association with NCPKM has consolidated a wealth of information on [www.ncoilheat.org](http://www.ncoilheat.org).

## Membership Application

(Please type or print)

Company \_\_\_\_\_

Represented By \_\_\_\_\_

Title \_\_\_\_\_

Mailing Address \_\_\_\_\_  
 \_\_\_\_\_

Phone (\_\_\_\_) \_\_\_\_\_ Fax (\_\_\_\_) \_\_\_\_\_

Email Address \_\_\_\_\_

Referred By \_\_\_\_\_

Product Lines and Brands or Services \_\_\_\_\_  
 \_\_\_\_\_

### Payment:

Make check payable to NCPCM and send with this completed form to:

### NCPCM

7300 Glenwood Ave.

Raleigh, NC 27612

**CATEGORY: Refiner/Distiller Members**

\$1,000 per annum \$ \_\_\_\_\_

\$250 one-time initiation fee \$ \_\_\_\_\_

**CATEGORY: Transport Members**

\$500 per annum \$ \_\_\_\_\_

\$250 one-time initiation fee \$ \_\_\_\_\_

**CATEGORY: Associate Members**

\$500 per annum \$ \_\_\_\_\_

\$250 one-time initiation fee \$ \_\_\_\_\_

**CATEGORY: Petroleum Marketer & Convenience Store Operator**

Calculate dues for previous January through December. Although you have calculated for the entire year, you may choose to pay annually or quarterly. If you choose to pay quarterly, you will be billed at the beginning of each quarter based on gallonage reported on this form. All information submitted will be kept confidential and used only by the NCPCM Accounting Department.

(continued)

North Carolina Sales Per Year by Gallons (taxable and non-taxable).

### MOTOR FUEL (Gasoline, Diesel and Non-Highway Diesel)

Annual Gallons Sold	Dues	Annual Gallons Sold	Dues
___ 0 to 1 million	\$150	___ 20 to 22 million	\$2,800
___ 1 to 2.6 million	\$325	___ 22 to 24 million	\$3,050
___ 2.6 to 3.5 million	\$500	___ 24 to 26 million	\$3,350
___ 3.5 to 5.5 million	\$700	___ 26 to 28 million	\$3,600
___ 5.5 to 7 million	\$900	___ 28 to 30 million	\$3,850
___ 7 to 9 million	\$1,100	___ 30 to 32 million	\$4,100
___ 9 to 10 million	\$1,300	___ 32 to 34 million	\$4,350
___ 10 to 12 million	\$1,500	___ 34 to 36 million	\$4,650
___ 12 to 14 million	\$1,800	___ 36 to 38 million	\$4,900
___ 14 to 16 million	\$2,050	___ 38 to 40 million	\$5,150
___ 16 to 18 million	\$2,300	___ 40 to 42 million	\$5,400
___ 18 to 20 million	\$2,550	___ Over 42 million	\$5,610

Actual Gallons Sold in NC \_\_\_\_\_ Dues \$ \_\_\_\_\_

Total No. of C-Stores \_\_\_\_\_ No. of C-Stores in NC \_\_\_\_\_

### KEROSENE AND HEATING OIL

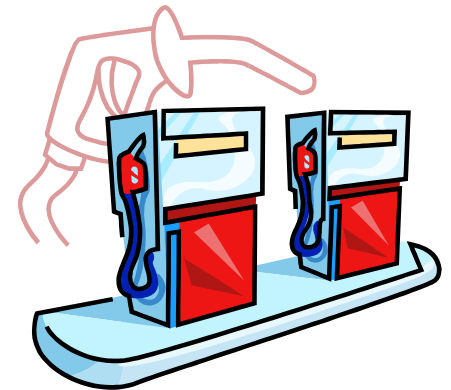
Annual Gallons Sold	Dues	Annual Gallons Sold	Dues
___ 0 to 155,500	\$150	___ 3,421,000 to 3,732,000	\$2,400
___ 155,500 to 311,000	\$200	___ 3,732,000 to 4,043,000	\$2,600
___ 311,000 to 622,000	\$400	___ 4,043,000 to 4,354,000	\$2,800
___ 622,000 to 933,000	\$600	___ 4,354,000 to 4,665,000	\$3,000
___ 933,000 to 1,244,000	\$800	___ 4,665,000 to 4,975,000	\$3,200
___ 1,244,000 to 1,555,000	\$1,000	___ 4,975,000 to 5,287,000	\$3,400
___ 1,555,000 to 1,866,000	\$1,200	___ 5,287,000 to 5,598,000	\$3,600
___ 1,866,000 to 2,177,000	\$1,400	___ 5,598,000 to 5,909,000	\$3,800
___ 2,177,000 to 2,488,000	\$1,600	___ 5,909,000 to 6,220,000	\$4,000
___ 2,488,000 to 2,799,000	\$1,800	___ 6,220,000 to 6,531,000	\$4,200
___ 2,799,000 to 3,110,000	\$2,000	___ 6,531,000 to 6,842,000	\$4,400
___ 3,110,000 to 3,421,000	\$2,200	___ Over 6,842,000	\$4,590

Actual Gallons Sold in NC \_\_\_\_\_ Dues \$ \_\_\_\_\_

Motor Fuel Annual Amount	\$ _____
+ Kerosene and Heating Oil Annual Amount	\$ _____
<b>Total Annual Amount</b>	\$ _____
<b>Or Total Quarterly Amount</b>	\$ _____



*Fueling North Carolina's Future*



7300 Glenwood Avenue  
 Raleigh, NC 27612  
 Tel: 919-782-4411  
 Fax: 919-782-4414  
 Website: www.ncpcm.org